

# **Australian Economics**

Shaw and Partners Flashnote

### **Labour Shortage is a Key Economic Problem**



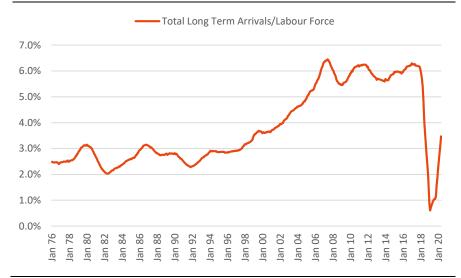
#### **Event**

Ahead of this week's Jobs and Skills Summit, we consider the severe shortage of labour as a critical national issue.

#### **Highlights**

• Australia relies on immigration for growth. Pre-COVID, long term and permanent arrivals averaged an annual 6% of the labour force. This shifted from an average of 3% in the 20<sup>th</sup> century but plummeted to less than 1% during the COVID lockdowns and is only now recovering to the latest reading of 3.5% as at June 2022.

Figure 1: Total Long Terms Arrivals as a Percentage of the Labour Force



Source: Shaw and Partners, FactSet

- Tightness in the labour market where there are 480,100 vacancies but only 473,600 unemployed persons is typically a signal to the RBA to tighten monetary policy and history suggests this will continue until vacancies fall. The fall in permanent immigration has exacerbated the labour shortage and the resultant pressure on wages.
- Effort to raise the participation rate, such as encouraging workers to remain in the workforce post 65 years of age and creating more affordable childcare as well as boosting immigration are needed as much if not more than slowing the economy down via higher interest rates.
- Australia has typically focussed on skilled and significant investors as part of its immigration agenda, but this may have created an acute shortage of unskilled and semiskilled workers, particularly if school and university leavers eschew these jobs.
- Healthcare faces the most acute shortage, comprising 14.3% (68,900) of all job vacancies
  against an historical average of 10.8%. Accommodation and Food Services is the next
  most acute, comprising 10.8% (51,900) of vacancies versus an average 8.2% since 2009.

#### Recommendation

"The Jobs and Skills Summit will bring together Australians, including unions, employers, civil society and governments, to address our shared economic challenges". Hopefully we will see measures to boost immigration as well as increasing the participation rate to alleviate the critical shortage of workers.

Martin Crabb | Chief Investment Officer +61 2 9238 1352

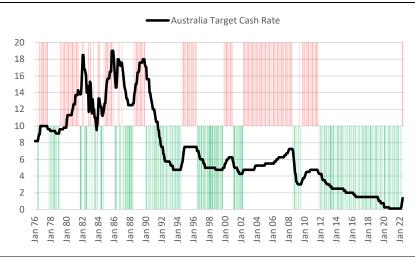
mcrabb@shawandpartners.com.au



#### Tightness in the Labour Market is the Key Monetary Policy Concern

Typically, the Reserve Bank of Australia tightens monetary policy when the labour market becomes too tight. First, we define monetary policy regimes by shifts in interest rates. Here the red shaded areas are hiking cycles, and the green are easing cycles. Monetary policy has been significantly more consistent since the 1980's.

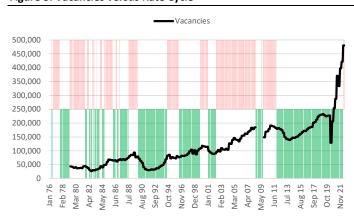
Figure 2: Australian Interest Rate Cycles



Source: Shaw and Partners, FactSet

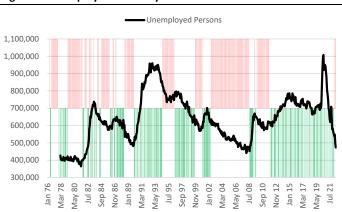
Overlaying both job vacancies and unemployed persons against this cycle, we can see turning points in monetary policy coincide with shifts in labour markets.

Figure 3: Vacancies versus Rate Cycle



Source: Shaw and Partners, FactSet

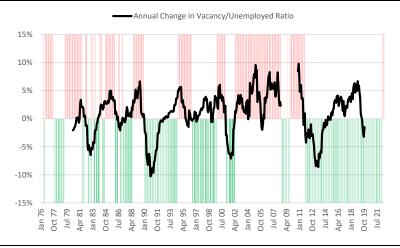
Figure 4: Unemployed v Rate Cycle



Source: Shaw and Partners, FactSet

Pre-COVID, changes in vacancies were a reliable predictor of monetary settings. In fact this measure suggests rates should have been hiked in 2018.

Figure 5: Change in the ratio of Vacancies to Unemployed v Rate Cycle



Source: Shaw and Partners, FactSet





## **Rating Classification**

Buy	Expected to outperform the overall market	
Hold	Expected to perform in line with the overall market	
Sell	Expected to underperform the overall market	
Not Rated	Shaw has issued a factual note on the company but does not have a recommendation	

### **Risk Rating**

High	Higher risk than the overall market – investors should be aware this stock may be speculative
Medium	Risk broadly in line with the overall market
Low	Lower risk than the overall market

RISK STATEMENT: Where a company is designated as 'High' risk, this means that the analyst has determined that the risk profile for this company is significantly higher than for the market as a whole, and so may not suit all investors. Clients should make an assessment as to whether this stock and its potential price volatility is compatible with their financial objectives. Clients should discuss this stock with their Shaw adviser before making any investment decision.

Distribution of Investment Ratings			
Rating	Count	Recommendation Universe	
Buy	111	90%	
Buy Hold	12	10%	
Sell	1	1%	



#### Disclaimer

Shaw and Partners Limited ABN 24 003 221 583 ("Shaw") is a Participant of ASX Limited, Cboe Australia Pty Limited and holder of Australian Financial Services Licence number 236048.

ANALYST CERTIFICATION: The Research Analyst who prepared this report hereby certifies that the views expressed in this document accurately reflect the analyst's personal views about the Company and its financial products. Neither Shaw nor its Research Analysts received any direct financial or non-financial benefits from the company for the production of this document. However, Shaw Research Analysts may receive assistance from the company in preparing their research which can include attending site visits and/or meetings hosted by the company. In some instances the costs of such site visits or meetings may be met in part or in whole by the company if Shaw considers it is reasonable given the specific circumstances relating to the site visit or meeting. As at the date of this report, the Research Analyst does not hold, either directly or through a controlled entity, securities in the Company that is the subject of this report, or where they do hold securities those interests are not material. Shaw restricts Research Analysts from trading in securities outside of the ASX/S&P100 for which they write research. Other Shaw employees may hold interests in the company, but none of those interests are material.

DISCLAIMER: This report is published by Shaw to its clients by way of general, as opposed to personal, advice. This means it has been prepared for multiple distribution without consideration of your investment objectives, financial situation and needs ("Personal Circumstances"). Accordingly, the advice given is not a recommendation that a particular course of action is suitable for you and the advice is therefore not to be acted on as investment advice. You must assess whether or not the advice is appropriate for your Personal Circumstances before making any investment decisions. You can either make this assessment yourself, or if you require a personal recommendation, you can seek the assistance of your Shaw client adviser. This report is provided to you on the condition that it not be copied, either in whole or in part, distributed to or disclosed to any other person. If you are not the intended recipient, you should destroy the report and advise Shaw that you have done so. This report is published by Shaw in good faith based on the facts known to it at the time of its preparation and does not purport to contain all relevant information with respect to the financial products to which it relates. The research report is current as at the date of publication until it is replaced, updated or withdrawn. Although the report is based on information obtained from sources believed to be reliable, Shaw does not make any representation or warranty that it is accurate, complete or up to date and Shaw accepts no obligation to correct or update the information or opinions in it. If you rely on this report, you do so at your own risk. Any projections are indicative estimates only and may not be realised in the future. Such projections are contingent on matters outside the control of Shaw (including but not limited to market volatility, economic conditions and company-specific fundamentals) and therefore may not be realised in the future. Past performance is not a reliable indicator of future performance. Except to the extent that liability under any law cannot be excluded, Shaw disclaims liability for all loss or damage arising as a result of any opinion, advice, recommendation, representation or information expressly or impliedly published in or in relation to this report notwithstanding any error or omission including negligence.

Depending on the timing and size of your investment, your portfolio composition may differ to the model. Performance figures are derived from the inception date of the model and its investment transactions from that date, therefore the performance for your portfolio may be different. If you have any questions in connection with differences between your portfolio and the model, you should speak with your adviser.

IMPORTANT INFORMATION TO CONSIDER: It is important that before making a decision to invest in a Shaw Managed Accounts, a managed fund, an exchange traded fund, an individual hybrid security or listed debt instrument that you read the relevant Product Disclosure Statement ("PDS"). The PDS will contain information relevant to the specific product, including the returns, features, benefits and risks. The PDS can be found at: www.shawandpartners.com.au/media/1348/shawmanagedaccounts\_pds.pdf.

RISKS ASSOCIATED WITH HYBRID SECURITIES: Hybrid securities and listed debt instruments differ from investments in equities and cash products in a number of important respects. The liquidity risk associated with an investment in hybrid securities and listed debt instruments will generally be greater than that associated with equities. The credit risk associated with hybrid securities and listed debt instruments is higher than that of a cash product or term deposit. Some hybrid securities may be perpetual in nature, meaning that they can only be redeemed or exchanged for cash or equity at the issuer's option. Hybrids may also contain terms which automatically trigger the deferral of an interest payment or cause the issuer to repay the hybrid earlier or later than anticipated. ASIC has published information to assist consumers in understanding the risks and benefits associated with an investment in hybrid securities or listed debt instruments. This information can be found under the heading 'Complex Investments' at www.moneysmart.gov.au/investing.

DISCLOSURE: Shaw will charge commission in relation to client transactions in financial products and Shaw client advisers will receive a share of that commission. Shaw, its authorised representatives, its associates and their respective officers and employees may have earned previously or may in the future earn fees and commission from dealing in the Company's financial products.

Sydney | Head Office Level 7, Chifley Tower 2 Chifley Square Sydney NSW 2000 Telephone: +61 2 9238 1238

Toll Free: 1800 636 625

Melbourne Level 36 120 Collins Street Melbourne VIC 3000 Telephone: +61 3 9268 1000 Telephone: +61 7 3036 2500

Toll Free: 1800 150 009

Brisbane Level 28 111 Eagle Street Brisbane QLD 4000

Toll Free: 1800 463 972

Adelaide Level 23 91 King William Street Adelaide SA 5000 Telephone: +61 8 7109 6000 Toll Free: 1800 636 625

Canberra 54 Marcus Clarke Street Canberra ACT 2600 Telephone: +61 2 6113 5300

Toll Free: 1800 636 625

Perth 108 St Georges Terrace Perth WA 6000 Telephone: +61 8 9263 5200

Toll Free: 1800 198 003

Noosa Suite 11a Q Place 2 Quamby Place Noosa Heads QLD 4567 Telephone: +61 7 3036 2570

Toll Free: 1800 271 201

Holder of Australian Financial Services Licence Number 236048 | ABN 24 003 221 583 | Participant of ASX Limited, Chi-X Australia Pty Limited | www.shawandpartners.com.au